# HOLDING D’INFRASTRUCTURES DE TRANSPORT (HIT)

Société par Actions Simplifiée

30, boulevard Gallieni

92130 Issy-les-Moulineaux

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## Statutory auditors' report on the consolidated financial statements

For the year ended 31 December, 2020

*This is a translation into English of the statutory auditors’ report on the consolidated financial statements of the Company issued in French and it is provided solely for the convenience of English-speaking users.*

*This statutory auditors’ report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the information concerning the Group presented in the management report.*

*This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.*

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75012 Paris

Deloitte & Associés
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92908 Paris-La Défense Cedex

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## Statutory auditors' report on the consolidated financial statements

For the year ended 31 December, 2020

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To the Sole Shareholder of Holding d 'Infrastructures de Transport (HIT),

## Opinion

In compliance with the engagement entrusted to us by your annual general meeting of your company, we have audited the accompanying consolidated financial statements of Holding d 'Infrastructures de Transport (HIT) for the year ended 31 December, 2020.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at 31 December, 2020 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

## Basis for Opinion

### Audit Framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

### Independence

We conducted our audit engagement in compliance with independence requirements of the French Commercial Code (code de commerce) and the French Code of Ethics (code de déontologie) for statutory auditors, for the period from 1 January 2020 to the date of our report, and specifically we did not provide any prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014.

## Justification of Assessments – Key Audit Matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of Articles L. 823-9 and R. 823-7 of the French Commercial Code (code de commerce) relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the consolidated financial statements as a whole, approved in the conditions mentioned above, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the consolidated financial statements.

### ***Revenue recognition related to revenue from « Tolls » (“Péages”)***

(Note 4.2 of the notes to the consolidated annual accounts)

*Risk identified*

The revenue generated using the French motorway network infrastructure, pursuant to the two concession contracts expiring respectively on December 31, 2031 and August 31, 2033, is made up of € 1,366 million by the activity "Tolls", or 86% of the total revenues.

We considered that the revenue recognition process related to revenue from tolls and associated receipts was a key point of the audit, as:

• Toll transactions are characterized by a large volume, with individually small amounts;

• This process relies on an automated and complex information system, which requires (i) careful attention to the provision and transmission of information in systems and interfaces between successive applications, and (ii) the use of specific skills, to obtain assurance of the completeness and the accuracy of the toll revenue.

*Our response*

We gained an understanding of the internal control system, as well as the key controls, set up by your company, concerning the revenue recognition of toll revenues and associated receipts.

In this context, we proceeded, with the support of our IT experts, to the following works:

- review of general IT controls relating to access and management of the centralized application of data, used for the recognition of toll revenue and associated receipts;
- verification of key controls and interfaces allowing the company to ensure the complete and correct recovery of the daily turnover in systems supporting accounting;
- testing, for six toll stations and six selected periods, of exhaustive and correct reporting of transactions between the different applications that make up Tolls revenue management and accounting systems;
- inspection, if necessary, of manual entries between the applications and the accounts;
- verification of the complete and correct recovery in accounting of the monthly turnover recorded, for each of the toll stations, in the back office,
- reconciliation between the daily turnover recorded in the back office and the receipts recorded.

## Specific Verifications

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations of the information pertaining to the Group presented in the management report of the President.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

## Other Legal and Regulatory Verifications or Information

### Appointment of the Statutory Auditors

We were appointed as statutory auditors of Holding d 'Infrastructures de Transport (HIT) by the Annual General Meeting held on April 16, 2012 for Deloitte & Associés and on December 16, 2013 for PHM-AEC.

As at December 31, 2020, Deloitte & Associés and PHM-AEC were respectively in the 9$^{th}$ year and 7$^{th}$ year of total uninterrupted engagement, which is the 7$^{th}$ year since securities of the Company were admitted to trading on a regulated market.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The consolidated financial statements were approved by the President.

## Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

### Objectives and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As specified in Article L. 823-10-1 of the French Commercial Code (code de commerce), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the consolidated financial statements.

- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.
- Evaluates the overall presentation of the consolidated financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtains sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The statutory auditor is responsible for the direction, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed on these consolidated financial statements.

Paris and Paris-La Défense, February 26, 2021

The Statutory Auditors

| PHM-AEC | Deloitte & Associés |
|---|---|
| Vincent MOLINIE | Nadège PINEAU |

# HIT Group

## CONSOLIDATED FINANCIAL STATEMENTS
## For the year ended December 31, 2020

# SUMMARY FINANCIAL STATEMENTS

## 1. *CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME*

| (in € thousands) | Notes | December 31, 2020 | December 31, 2019 |
|---|---|---|---|
| **Operating income** | | **1,610,440** | **2,017,088** |
| Revenue | 4.2 | 1,585,388 | 1,990,700 |
| *of which revenue excluding construction* | | *1,448,932* | *1,780,438* |
| *of which revenue from construction* | | *136,456* | *210,262* |
| Other income | 4.5 | 25,052 | 26,388 |
| **Operating expenses** | | **(1,038,978)** | **(1,134,183)** |
| Purchases and external expenses | 4.3 | (225,976) | (304,786) |
| *of which construction costs* | | *(136,456)* | *(210,262)* |
| Payroll costs | 4.4 | (164,154) | (179,036) |
| Other expenses | 4.5 | (2,267) | (2,459) |
| Taxes other than on income | 4.6 | (199,936) | (233,147) |
| Depreciation, amortization and provision | 4.7 | (446,645) | (414,756) |
| **Net operating income** | | **571,462** | **882,906** |
| Interest expenses | 4.8 | (241,950) | (215,483) |
| Other financial expenses | 4.8 | (5,743) | (16,155) |
| Financial income | 4.8 | 153,523 | 2,151 |
| **Income before tax** | | **477,292** | **653,419** |
| Income tax | 4.9 | (114,083) | (235,748) |
| Share in net income of associates | 4.1 | 124 | 3,868 |
| **Net income before non-controlling interests** | | **363,333** | **421,539** |
| Non-controlling interests | | 45 | 27 |
| **Net income attributable to owners of HIT** | | **363,287** | **421,512** |

| | | | |
|---|---|---|---|
| Basic earnings per share (in euros) | 4.10 | 0.34 | 0.30 |
| Weighted average number of shares | | 1,062,267,743 | 1,402,267,743 |
| Diluted earnings per share (in euros) | | 0.34 | 0.30 |
| Weighted average number of shares | | 1,062,267,743 | 1,402,267,743 |

Other components of comprehensive income:

| *(in € thousands)* | **December 31, 2020** | **December 31, 2019** |
|---|---|---|
| **Net income** | **363,333** | **421,539** |
| Actuarial gains and losses on post-employment program | (312) | 302 |
| Tax effect | 100 | (104) |
| Effect of regularization tax rate | (118) | 33 |
| ***Items not potentially reclassifiable to profit and loss*** | ***(330)*** | ***231*** |
| Fair value adjustment on cash flow hedges | (833) | (9,462) |
| Hedge swaps set up at the time of the refinancing operation (Liability Management) in 2014, amortized from 2018 | 1,157 | 1,157 |
| Tax effect | 104 | 2,859 |
| Effect of regularization tax rate | 202 | (794) |
| Fair value adjustment on cash flow hedges of associates (net of tax) | (14,226) | (20,199) |
| ***Items potentially reclassifiable to profit and loss*** | ***(13,596)*** | ***(26,439)*** |
| **Total income and expenses recognized directly in equity** | **(13,926)** | **(26,208)** |
| **Total income and expenses recognized during the period** | **349,406** | **395,331** |
| Attributable to owners of HIT | 349,361 | 395,304 |
| Non-controlling interests | 45 | 27 |

## 2. *CONSOLIDATED STATEMENT OF FINANCIAL POSITION*

| **ASSETS** | **Notes** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|---|
| Goodwill | 4.11 | 2,820,166 | 2,820,166 |
| Intangible assets | 4.12 | 4,320,831 | 4,544,600 |
| Property, plant and equipment | 4.13 | 174,053 | 186,743 |
| Investments in associates | 4.1 | 27,522 | 42,042 |
| Non-current financial assets | 4.14 | 3,558 | 3,660 |
| **Total non-current assets** | | **7,346,130** | **7,597,211** |
| Inventories | | 5,060 | 5,392 |
| Trade and other accounts receivable | 4.15 | 239,256 | 241,553 |
| Current financial assets | 4.14 | 442 | 29 |
| Cash and cash equivalents | 4.16 | 1,036,709 | 51,947 |
| **Total current assets** | | **1,281,467** | **298,920** |
| **TOTAL ASSETS** | | **8,627,597** | **7,896,131** |

| **EQUITY AND LIABILITIES** | **Notes** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|---|
| Share capital | 4.17 | 1,062,268 | 1,402,268 |
| Retained Earnings and net income | | 254,955 | 65,591 |
| **Equity attributable to the owners of HIT** | | **1,317,223** | **1,467,859** |
| **Equity attributable to the non-controlling interests** | | **276** | **268** |
| **Total equity** | | **1,317,499** | **1,468,127** |
| Non-current provisions | 4.18 | 384,859 | 389,774 |
| Provisions for long-term employment benefits | 4.19 | 62,061 | 59,902 |
| Non-current financial liabilities | 4.2 | 4,744,957 | 5,191,873 |
| Deferred tax liabilities | | 155,776 | 162,452 |
| **Total non-current liabilities** | | **5,347,653** | **5,804,001** |
| Current provisions | 4.18 | 37,824 | 35,163 |
| Current financial liabilities | 4.2 | 1,676,615 | 342,500 |
| Trade and other accounts payable | 4.21 | 248,005 | 234,566 |
| Group of liabilities held for sale | 4.12 | | 11,774 |
| **Total current liabilities** | **-** | **1,962,444** | **624,003** |
| **TOTAL EQUITY AND LIABILITIES** | | **8,627,597** | **7,896,131** |

# 3. *CONSOLIDATED STATEMENT OF CHANGES IN EQUITY*

| *(In € thousands)* | Share capital | Additional paid-in capital | Consolidated reserves and net income | Shareholders' equity | Non-controlling interests | Total Equity |
|---|---|---|---|---|---|---|
| **As of January 1, 2020** | **1,402,268** | | **65,591** | **1,467,859** | **268** | **1,468,127** |
| Dividends | (340,000) | | (160,000) | (500,000) | (38) | (500,038) |
| Recognized income and expenses | | | 349,364 | 349,364 | 45 | 349,410 |
| Others | | | | | | |
| **As of December 31, 2020** | **1,062,268** | | **254,955** | **1,317,223** | **276** | **1,317,499** |

| *(In € thousands)* | Share capital | Additional paid-in capital | Consolidated reserves and net income | Shareholders' equity | Non-controlling interests | Total Equity |
|---|---|---|---|---|---|---|
| **As of January 1, 2019** | **1,512,268** | | **137,236** | **1,649,504** | **276** | **1,649,780** |
| Dividends | (110,000) | | (464,999) | (574,999) | (35) | (575,034) |
| Recognized income and expenses | | | 395,304 | 395,304 | 27 | 395,331 |
| Others | | | (1,950) | (1,950) | | (1,950) |
| **As of December 31, 2019** | **1,402,268** | | **65,591** | **1,467,859** | **268** | **1,468,127** |

## 4. *CONSOLIDATED STATEMENT OF CASH FLOWS*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| **OPERATING ACTIVITIES** | | |
| **Net operating income** | **571,462** | **882,906** |
| Depreciation, amortization and provisions | 462,465 | 434,345 |
| Recoveries of depreciation, amortization and provisions | (16,363) | (17,820) |
| Disposal gains and losses | (395) | (607) |
| Change in inventories | 332 | (246) |
| Change in trade and other accounts receivable | 31,026 | (33,280) |
| Change in trade and other accounts payable | (7,893) | 8,267 |
| Taxes paid | (162,380) | (281,365) |
| | **878,254** | **992,199** |
| **INVESTING ACTIVITIES** | | |
| Additions to property, plant and equipment | (32,707) | (39,583) |
| Additions to intangible assets | (162,154) | (257,444) |
| Proceeds from disposals of property, plant and equipment and intangible assets | 1,060 | 1,613 |
| Additions to non-current financial assets | 151,879 | |
| Net cash held by subsidiaries on acquisition/disposal | 176 | |
| Interest income | 502 | 1,948 |
| Dividends received | 418 | 421 |
| | **(40,827)** | **(293,044)** |
| **FINANCING ACTIVITIES** | | |
| Dividends paid to owners of HIT | (500,000) | (574,999) |
| Dividends paid to non-controlling shareholders | (38) | (35) |
| Deposits and guarantees | 301 | (927) |
| Cash received from borrowings | | 6,829 |
| Reimbursement of borrowings | (258,000) | (320,000) |
| New borrowings | 1,178,460 | |
| Interest expense | (206,739) | (199,396) |
| Premium paid on swap cancellation | (64,773) | |
| Other financial expenses/income (sale of Alis, …) | (1,876) | |
| | **147,335** | **(1,088,528)** |

| | | |
|---|---|---|
| **NET CHANGE IN CASH AND CASH EQUIVALENTS** | **984,762** | **(389,373)** |

| | | |
|---|---|---|
| **CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD** | **51,947** | **441,320** |
| **CASH AND CASH EQUIVALENTS AT END OF PERIOD** | **1,036,709** | **51,947** |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1 INFORMATION CONCERNING THE GROUP

### *1.1. Information concerning HIT, the parent company*

HIT was founded on November 2, 2005 with a view to acquiring Sanef's shares within the framework of the call for tenders launched by the French government for the disposal of its holdings in three toll road concession operators.

HIT won the tender and acquired the French government's stake in the Sanef group on February 3, 2006. HIT then launched a standing market order and a mandatory minority buyout, ultimately enabling it to become Sanef's sole shareholder.

The majority shareholder of HIT is the Abertis Group, which is headquartered in Madrid, Spain. HIT's consolidated financial statements are included in the consolidated financial statements of Abertis.

HIT has no assets other than the shares of Sanef.

HIT's headquarters are located at 30, boulevard Gallieni – 92130 Issy-Les-Moulineaux – France.

### *1.2. Information concerning the Sanef subgroup*

The Sanef group holds two concessions granted by the French government, through which it manages the construction and operation of 1,785 kilometers of toll roads, engineering structures and facilities. Of this total, Sanef manages 1,406 kilometers and Sapn manages 379 km. Following the opening of the A16 section between L'Isle-Adam and La Francilienne, which took place in November 2019, the Sanef Group's network in-service increased by 8 km. The group's network in service consisted of 1,781 kilometers.

Since the signing of an agreement with the French State to make sustainable development investments in 2010, the terms of the concessions of Sanef and Sapn were set at December 31, 2029.

The French Government entered into a highway stimulus plan ("Plan de Relance") with the major highway concession-holders totaling €3.2 billion for the whole sector in 2015. This stimulus plan ("Plan de Relance") comes as part of the negotiations completed in April 2015 with the signature of a framework agreement between the French Government and the Vinci, APRR-AREA and Sanef (including Sapn) groups.

The agreement establishes the shared aim of the French Government and the highway concession-holders to continue their contractual arrangement far into the future and to develop it based on the following principles:

1. Expanded investment in infrastructure:
   - i) Direct investments through the Stimulus Plan:
     - a) For Sanef, the Stimulus Plan represents an investment program of about €330 million and a two-year extension of the concession.
     - b) For Sapn, the Stimulus Plan represents an investment program of €260 million and a three year eight month extension of the concession.
   - ii) Indirect investments through:
     - a) the concessionaires' paying the AFITF an Extraordinary Voluntary Contribution (French acronym CVE). The CVE, in the amount of €60 million per year, will be paid by all the highway concessionaires party to the agreement until the end of each company's concession. The Sanef (Sanef and Sapn) Group's share represents 17% of the total CVE.

b) The creation by Vinci, APRR and the Sanef shareholders of a €200 million fund for the ecological modernization of transportation (French acronym FMET). The contribution to this made by Sanef Group shareholders was €50 million.

2. Stabilizing the contractual relationship with Sanef and Sapn and the economic balance of the concessions:
   i) Inserting a so-called "fiscal stability" provision by amending Article 32
   ii) Implementation of a measure to cap the profitability of concessions, made by amending Article 36 of the Sanef and Sapn concession agreements.
3. Compensation for the 2013 increase in the State fee for use of public land (*redevance domaniale*) by an additional increase in tolls from 2016 through 2018 and compensation for the toll freeze in 2015 by an additional increase in tolls from 2019 through 2023.
4. Adding to the company sustainability policies of the concessionaires, fostering carpooling, environmentally friendly vehicles and helping young people and/or students.
5. Creating an independent regulatory authority for the highway sector. On October 15, 2015, ARAF became ARAFER (French acronym for rail and road operators regulatory authority) and ART (French acronym for transportation regulatory authority) in 2019 and took over the regulation of the highway sector (i.e. consultation on plans to amend a concession or any other contract if it has an impact on toll rates or the time period of the concession.)

Decree no. 2015-1046 of August 21, 2015, approving the riders to the agreements made between the French Government and Sanef was published on August 23, 2015 in the *Journal Officiel.*
As a result of these riders, the Sanef concession contracts now expire on December 31, 2031 and the Sapn contracts on August 31, 2033.

The primary concession arrangements are similar for both companies, and the attached specifications constitute the fundamental instruments establishing the relationships between the French government as grantor and both companies. In particular, these arrangements set out the terms and conditions for the construction and operation of the toll roads, the applicable financial provisions, the duration of the concession and the terms under which the installations are to be recovered at the end of the concession.

The provisions most likely to influence the outlook of the Group's operations include:

- the obligation to maintain all engineering structures in a good state of repair and to ensure the continuity of traffic circulation under good safety conditions and in good working order;

- the provisions setting toll rates and the conditions for changes thereto;

- the clauses providing for applicable provisions in the event of regulatory changes of a technical or tax nature applicable to toll road operators. If such a change was liable to seriously compromise the financial equilibrium of the concessions, the French government and the concession operators would agree the compensation to be envisaged by mutual agreement;

- the provisions liable to guarantee that all of the engineering structures of the concession have been placed in a proper state of repair on the date the contract expires;

- the conditions under which the assets are to be turned back over to the French government at the end of concession and the restrictions placed upon the assets;

- the ability of the French government to buy out the concession arrangements in the general interest.

In the context of the privatization of the Company, the French government announced its desire to modify the concession arrangements awarded to Sanef via amendments to the agreements that were approved by the boards of directors of Sanef and Sapn on April 27 and May 4, 2006, respectively.

Negotiations on a new plan contract, the Highway Investment Plan (Plan d'Investissement Autoroutier "PIA"), were initiated in the autumn of 2016. The Rail and Road Transport Regulation Authorities issues its approval in June 2017.

Discussions between the Sanef Group and the French State resumed in December 2017 following an amendment to the plan. The draft amendments to the concession agreements which will incorporate the PIA investments and the price increases in the Sanef and SAPN concessions were examined by the Conseil d'Etat in the first half of 2018.

In the amount of 122 million euros, the PIA provides the creation or modification of 4 interchanges, carpooling and protection facilities of natural environments. The PIA will be compensated by a further increase in toll rates for Sanef and SAPN between 2019 and 2021 and cofinanced by certain local authorities.

The Highway Investment Plan (PIA) was published in the Journal Officiel on August 30, 2018 after receiving a favorable opinion from the Council of State.

## *2 MAJOR EVENTS FOR THE YEAR 2020*

The Covid-19 pandemic impacted severely the activity of the year 2020.

The decrease in operating income was mainly due to lower toll revenues linked to traffic decrease associtaed to lockdowns and travel restrictions. Cumulative traffic was strongly impacted by the Covid-19 pandemic despite a growth at the beginning of the year (cumulative traffic at 29 February + 4.3%). The lockdown from 17 March 2020 to 10 May 2020 generated a decrease of Sanef Group's traffic by 78% compared to the same period in 2019.

The moderate resumption of traffic after 10 May 2020 was interrupted by the second lockdown and curfew measures in place since 30 October 2020. Traffic compared to 2019 continued to decline, reaching -24.6% at the end of the year. As of December 31, 2020, the impact of the Covid-19 crisis on EBIT was -282 million euros compared to 2019, which consisted of a decrease in revenues of 332 million euros and cost savings of 49 million euros.

Main items of the Profit & Loss account impacted by the Covid 19 pandemic :

| ***(in € millions)*** | **Covid 19 impacts in 2020** |
|---|---|
| Toll receipts | **(327)** |
| *Subscription sales and telematics services* | *(2)* |
| *Fees from service area operators* | *(3)* |
| **Operating revenues impacts** | **(332)** |
| *Staff costs –« Interessement & participation »* | *7* |
| *Staff cost- Partial activity compensation* | *2* |
| *Other expenses* | *6* |
| *Local taxes* | *35* |
| **Operating costs impacts** | **49** |
| | |
| **Covid 19 impacts on Operating Income, net** | **(282)** |

Sanef's registered office is located at 30 boulevard Gallieni – 92130 Issy-les-Moulineaux – France.

# 3 ACCOUNTING POLICIES

## *3.1. Applicable accounting principles*

HIT's 2020 consolidated financial statements have been prepared in accordance with the international accounting standards published by the International Accounting Standards Board (IASB), as approved by the European Union on December 31, 2020.
The texts published by the IASB and not adopted by the EU are not applicable to the Group.

They were prepared on a historical cost basis, with the exception shown below. The preparation of the financial statements requires estimates and choices to be made on how to apply the standards to certain transactions.

The following standards and interpretations are applicable with effect from 2020:

- Amendments to IFRS3, "definition of an activity", applicable from January 1st, 2020
- Amendments to IFRS 9, IAS39 and IFRS 7 "reform of IBOR", 1st step, applicable from January 1st, 2020
- Amendments to IAS1 et IAS8 "definition of the term "significant", applicable from January 1st, 2020
- Conceptual framework "conceptual framework of revised financial information", applicable from January 1st, 2020

These amendments don't have an indicative impact on the group's consolidated financial statement.

The group has not elected for early adoption in its financial statements of any standards or interpretations whose application is not mandatory as of 2020.

### *Estimates and judgments*

The preparation of the consolidated financial statements required Management to make certain judgments and to include certain estimates and assumptions. Those estimates and their underlying assumptions were based on past experience and other factors deemed reasonable under the circumstances.

They served as the basis for the judgments that were made, as the information required to determine the carrying amounts of certain assets and liabilities could not be obtained directly from other sources. Actual values may differ from these estimates.

The main estimates made by the Group relate to the measurement of concession intangible assets with a view to a potential impairment, depreciation periods for renewable assets, provisions (particularly provisions for infrastructure rehabilitation), and impairment of receivables and the fair value of derivatives.

## *3.2. Approval of the consolidated financial statements*

The HIT Group's consolidated financial statements were approved by its Chairman on February 26, 2021.

## *3.3. Consolidation method*

The consolidated financial statements include the financial statements of HIT, its controlled subsidiaries and its associates, established at the end of each reporting period. The financial statements of subsidiaries and associates are prepared for the same period as those of the parent company.

Subsidiaries are fully consolidated when they are controlled by the Group. Such control is established when the Group has the direct or indirect power to make decisions relating to operations and finance in order to obtain full advantages from the subsidiary.

Non-controlling interests are presented on the statement of financial position in a separate category from equity. The share of non-controlling interests in income is presented on a separate line of the statement of comprehensive income.

Companies over which the Group exercises notable influence ("associates") are consolidated using the equity method. Notable influence is presumed when the Group holds more than 20% of a company's shares. If this criterion is not met, other criteria, such as whether the Group is represented on the company's Board of Directors, are considered when deciding whether or not to apply the equity method. The subsidiaries under joint control are also consolidated by the equity method.

Companies that have been newly acquired are consolidated as from the effective date control is acquired. Their assets and liabilities are valued at that date in accordance with the acquisition method used.

### *3.4. Translation of foreign currencies*

In Group companies, transactions in foreign currencies are translated using the exchange rate in effect at the time they occur. Money market assets and liabilities denominated in foreign currencies are translated at the closing exchange rate for the period. Any translation gains and losses are recognized in the statement of comprehensive income as other financial income and expense.

The subsidiaries and equity investments located outside of the eurozone use their local currency as operating currency and this currency is used for the majority of their transactions. Their statements of financial position are translated using the exchange rate in effect at the end of the reporting period, while their statements of comprehensive income are translated using the average annual exchange rate. Any gains or losses that may result from the translation of the financial statements of these subsidiaries and affiliates are recognized in consolidated equity under "Cumulative translation adjustments." Goodwill on these subsidiaries is recognized in the local functional currency.

### *3.5. Segment data*

The Group is not obliged to provide segment data, as defined in IFRS 8. However, some indicators presenting separately the concessions, the other activities (basically telematics) and the holding activity are presented in note 4.25.

### *3.6. Goodwill*

Goodwill represents the difference between the acquisition price (including ancillary costs incurred before the application of the revised IFRS 3) of the shares of companies that are controlled by the Group and the Group's share in the fair value of their net assets at the date control is acquired. It corresponds to non-identifiable items within the acquired companies. In accordance with IFRS 3 Business Combinations, goodwill is not amortized.

The Group has a period of 12 months from the date of acquisition to finalize the accounting for any business combinations.

Goodwill is tested for impairment as soon as there is an indication of a loss of value, and at least once per year. For this test, goodwill is allocated at the cash-generating unit level, representing the smallest groups of assets generating autonomous cash flows, compared to the total cash flows of the Group.

### 3.7. Intangible assets

#### 3.7.1. Intangible assets held under concession arrangements

In accordance with IFRIC 12, intangible assets held under concession arrangements represent the contractual right to use the public service infrastructure made available by the government and to charge users of the public service. The infrastructure must be returned to the government without charge at the end of the concession period.

The concession covers all land, engineering structures and facilities required for the construction, maintenance and operation of each toll road or section of toll road, including on- and off-ramps, out-buildings and other facilities used to provide services to toll road users or designed to optimize toll road operations. Assets may include either original infrastructure or complementary investments on toll roads in service.

On initial recognition, the assets are measured based on the fair value of the construction or improvement work performed on the infrastructure with a contra-entry in profit or loss, corresponding to the revenue recognized for the services performed for the government granting the concession. In practice, fair value is equal to the cost of construction work entrusted to third parties and recognized in other external expenses. Intangible assets held under concession arrangements are amortized over the life of the concession (expiring in December 2031 for Sanef and in August 2033 for Sapn, the Group's principal concessions.) at a pace that reflects the consumption of economic benefits expected from the intangible right conceded (on a straight-line basis for mature concessions and based on traffic forecasts for new concessions).

As the arrangement between the French Government and Sanef and Sapn had been made final (see Note 1.2), it was decided to recognize the CVE (extraordinary voluntary contribution) as an intangible asset of the concessions by applying IFRIC 12 (in that the CVE was judged to be a supplemental right to operate the public service infrastructure opened up for concession by the State) with an offsetting provision in liabilities.

#### 3.7.2. Other intangible assets

The remaining intangible assets mainly consist of software purchased by the Group. They are recognized at cost and are amortized on a straight-line basis over a period of three to five years, depending on their useful life.

Currently, development expenses are mainly charged to the statement of comprehensive income in the period during which they are incurred, as they do not meet the requirements for “capitalization”.

### 3.8. Property, plant and equipment

Following the adoption of IFRIC 12, only the replaceable assets that are not controlled by the grantor, such as toll booth equipment, signage, remote transmission and video-surveillance systems, computer equipment, vehicles, machinery and tools are classified as “property, plant and equipment” in the HIT Group financial statements. They are depreciated on a straight-line basis over their useful life.

| *Useful lives* | *Number of years* |
|---|---|
| *Equipment and tools* | *5 to 8 years* |
| *Computer hardware* | *3* |
| *Vehicles* | *5* |
| *Facilities* | *8* |

Following the application of IFRS 16, leases are recorded as an item of property, plant and equipment representing the right to use the leased property and are amortized on a straight-line basis over the lease term.
IFRS 16 establishes a single accounting model for lessees of leases. As such, all contracts are recorded in the statement of financial position, with a liability corresponding to the obligation to make the lease payments and an

asset representing the right to use the leased asset. In the income statement, depreciation of the right-of-use asset and interest on the lease payment liability replace the lease payment expense.

IFRS 16 has been applied by the Group since January 1, 2019 according to the modified retrospective method; under this approach, comparative figures are not restated but the cumulative effects of the transition are recognized as an adjustment to the January 1, 2019 opening balance sheet with no impact on opening equity.

The leases eligible under IFRS16 relate to vehicle rentals (long term) and an office rental contract for the Group's headquarters.

### *3.9. Financial instruments*

The measurement and recognition of financial assets and liabilities are defined by IFRS 9 relating to financial instruments.

#### *3.9.1. Non-derivative financial assets*

Depending on the business model and related cash flow characteristics, financial assets include:

- financial assets for which the objective of the economic model is both to hold them to collect contractual cash flows and to sell them (non-consolidated affiliates classified as assets representing equity instruments);
- financial assets that are held to maturity in order to receive contractual cash flows (operating loans and receivables);
- other financial assets held under either of the above business models (including cash and cash equivalents).

Held-to-maturity financial assets are securities with determinable income and fixed maturities. After initial recognition at fair value, they are measured and recognized at amortized cost using the effective interest rate (EIR) method, less the amount of any impairment losses.

Non-consolidated affiliates classified as assets representing equity instruments are measured at fair value through equity, through profit and loss.

Financial assets held to maturity to collect contractual cash flows (operating loans and receivables) are measured at amortized cost.

Other financial assets held under either of the above business models (including cash and cash equivalents) are measured at fair value through profit or loss. Gains and losses on these assets, corresponding to interest, dividends, changes in fair value and gains and losses on disposal, are recognized in cost of borrowings or in other financial income and expenses depending on the nature of the assets concerned.

Cash and cash equivalents, measured at fair value through profit or loss, include all cash balances, short-term deposits at the date of initial recognition, and very short-term UCITS that do not present any significant risk of impairment.

#### *3.9.2. Non-derivative financial liabilities*

Financial liabilities include borrowings, trade accounts payable and other payables related to operations.

With the exception of financial liabilities measured at fair value through profit or loss, borrowings and other interest-bearing financial liabilities are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method, which results in an actuarial amortization of the transaction costs directly attributable to issuance of the financial liability.

*3.9.3. Derivatives financial instruments*

Derivative instruments are recognized in the statement of financial position at fair value, whether positive or negative.

Derivatives implemented in accordance with the Group's interest rate risk management policy but which do not meet the conditions for classification as hedges, or for which the Group has not chosen hedge accounting, are recognized in the statement of financial position at fair value, with changes in fair value being recognized in profit or loss.

When they meet the conditions for classification as fair value hedging instruments, the change in their fair value is recognized in profit or loss. The inverse change in fair value of the hedged position, related to the hedged risk, results in the recognition in profit or loss of the adjustment to the value of this position in the statement of financial position. Given the characteristics of the derivatives put in place by the Group, the impact of this method of accounting is immaterial with regard to the income statement.

A cash flow hedge is a hedge of the exposure to changes in cash flows that are attributable to a particular risk associated with a recognized asset or liability or a forecast transaction and which would affect the net income presented. When derivatives meet the conditions for classification as cash flow hedging instruments, the change in fair value relating to the effective portion is recognized directly in equity and in profit or loss.

*3.10. Inventories*

Inventories consist of fuel, and salt. They are estimated using the weighted average cost method. They are written down when their cost exceeds their net realizable value.

*3.11. Trade and other accounts receivable*

Trade receivables are initially recognized at fair value and subsequently measured at amortized cost.

Impairment of trade receivables is recognized to take into account the losses expected at maturity.

*3.12. Recognition of income taxes*

Taxes include both current income tax expense and deferred taxes.

Tax receivables and payables generated during the year are classified as current assets or liabilities.

Deferred taxes are recognized on all temporary differences between the carrying amount of assets and liabilities and their tax basis. This method consists of calculating deferred taxes using the tax rates expected to apply when the temporary differences reverse, if such tax rates have been enacted. Deferred tax assets are recognized only when it is probable that they will be recovered in the future. Deferred tax assets and liabilities are offset against one another, regardless of when they are expected to reverse, where they concern entities in the tax group. Deferred taxes are not discounted to their present value and are recognized on the statement of financial position as non-current assets and liabilities.

*3.13. Equity*

All costs directly attributable to the capital increases are deducted from additional paid-in capital.

Dividend distributions to HIT shareholders are recognized as a liability in the financial statements of the Group on the date the dividends are approved by the shareholders.

### *3.14. Share-based payment*

Employee compensation in the form of equity instruments is recognized as an expense, with a contra entry to additional paid-in capital. In accordance with IFRS 2 Share-based Payment, they are stated at fair value of the instruments granted and the expense is spread over the vesting period.

### *3.15. Interest expenses*

The interest expenses generated during the building of conceded engineering structures are included in the building cost of these structures.

### *3.16. Current and non-current provisions*

In accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets, a provision is recognized when the Group has an obligation to a third party arising from a past event and it is probable that an outflow of resources will be required to fulfill this obligation.

Non-current provisions mainly correspond to the contractual obligation to maintain or restore the infrastructure (excluding any improvements) as well as the CVE. These provisions are measured based on the Group's best estimate of the future expenditure required to renew toll road surfaces and maintain engineering structures and are set aside as the infrastructure is used. The provision for the CVE consists of projected future payments. They are discounted using a discount rate representing the time value of money. The impact of discounting non-current provisions is recognized in "Other financial expenses".

### *3.17. Employee defined benefit obligations*

Salaried employees of the HIT Group receive lump-sum termination benefits which are paid to those employees who are actively employed by HIT when they retire. Furthermore, employees who retire before 2017 from the subsidiary Sapn are entitled to partial coverage of their healthcare insurance premium contribution. A supplemental defined benefit retirement plan for the HIT Group's managers was introduced in 2005, and this plan was terminated at the end of 2016.

Prior to retirement, employees are paid defined benefits by the Group in the form of long service awards.

These defined benefit obligations are recorded on the statement of financial position and measured using the projected unit credit method, based on estimated future salaries, which are used to calculate benefits. Expenses recognized during the year include current service costs during the year presented in payroll costs, with the financial cost corresponding to the reversal of the discounting of the actuarial obligation classified as an operating expense. The expected return on the hedge assets is charged against this financial cost.

Actuarial gains and losses resulting from post-employment obligations are recognized in "other comprehensive income". Actuarial gains and losses on other long-term benefits are recognized immediately through profit or loss.

### *3.18. Revenue recognition*

Revenues mainly consist of toll receipts and are recognized as the corresponding services are provided.

In accordance with IFRIC 12, the HIT Group recognizes in "Revenue" an amount corresponding to the fair value of the construction and improvement work performed for the grantor of the concession, with a contra-entry in intangible assets (see note 3.7). Fair value is equal to the cost of construction work subcontracted to third parties and recognized in "Purchases and external expenses". In accordance with IFRS15, revenue and construction costs are recognized by reference to the stage of completion of the contract.

Long-term contracts for services provided by the Group are recorded according to IFRS 15 revenue based on the stage of completion of the services.

Consolidated revenue is recognized in accordance with IFRS 15 "Revenue from Contracts with Customers".

Before accounting for revenue, the standard requires identification of a contract as well as the various performance obligations contained in the contract. The number of performance obligations depends on the types of contracts and activities. Most Sanef group contracts include only one performance obligation.

The fundamental principle of IFRS 15 is that the recognition of revenue from contracts with customers must reflect:

- on the one hand, the pace of fulfillment of performance obligations corresponding to the transfer to a customer of control of a good or service;
- and, on the other hand, the amount to which the seller expects to be entitled as remuneration for the activities carried out.

An analysis of the notion of transfer of control of a good or service is decisive, as this transfer determines the recognition of revenue. The transfer of control of a good or service can be carried out continuously (recognition of revenue on a percentage-of-completion basis) or on a specific date (recognition on completion).

The revenue recognition method for concession contracts follows the provisions of IFRIC 12 "Service Concession Arrangements" and includes:

- on the one hand, the income received on motorway facilities under concession and the income from related activities such as fees for commercial installations, income from the leasing of telecommunications infrastructures and parking lots; and
- on the other hand, the revenue recognized in respect of the construction of new infrastructures under concession, earned on a percentage-of-completion basis in accordance with IFRS 15.

### *3.19. Financial income and expenses*

Interest expense includes interest payable on borrowings, calculated using the amortized cost method at the effective interest rate.

The result on hedging derivatives includes changes in fair value and all flows exchanged.

Other financial income and expenses includes revenues from loans and receivables, calculated using the amortized cost method at the effective interest rate, as well as gains on investments of cash and cash equivalents, impairment of financial assets, dividends and foreign exchange gains and losses.

### *3.20. Measuring the fair value of financial instruments*

The fair value of all financial assets and liabilities is determined at the end of the financial period and is recognized either directly in the financial statements or in the notes to the financial statements. The fair value is the amount for which an asset could be exchanged or for which a liability could be extinguished between informed, consenting parties at arm's length.

Most derivative instruments (swaps, caps, collars, etc.) are traded in over-the-counter markets for which there are no quoted prices. As a result, they are measured on the basis of models commonly used by the players involved to measure such financial instruments, using the market conditions existing at the end of the reporting period.

The following valuation techniques, all classified as level 2 of the categories of fair values under IFRS 7, are used to determine the fair value of derivative instruments:

- Interest rate swaps are measured by discounting all future contractual cash flows;
- Options are measured using valuation models (e.g. Black & Scholes) that are based on quotes published on an active market and/or on listings obtained from independent financial institutions;
- Currency and interest rate derivative instruments are measured by discounting the differential in interest payments.

The fair value of listed loans is the market value at the closing date, while the fair value of unlisted loans is calculated by discounting the contractual flows, one borrowing at a time, at the interest rate HIT would obtain on similar borrowings at the end of the borrowing period.

The carrying amount of receivables and payables due within one year and certain floating rate receivables and payables is considered to be a reasonable approximation of their fair value, taking into account the short payment and settlement periods used by HIT.

The valuations generated by these models are adjusted in order to take into account the changes in HIT's credit risk.

### *3.21. Reporting standards and interpretations not yet in effect*

The standards and interpretations adopted by the European Union in force for financial years beginning on or after January 1, 2021 are not applied early in these financial statements :

- no text falls into this category as of December 31,2020.

# 4 DETAILS OF THE SUMMARY FINANCIAL STATEMENTS

## *4.1. Scope of consolidation*

The HIT Group consists of the parent company HIT and the following subsidiaries:

| Company | Activity | Consolidation Method |
|---|---|---|
| Sanef | Toll road concession operator | Full consolidation |
| Sapn | Toll road concession operator | Full consolidation |
| Bip&Go | Distribution (Telematics) | Full consolidation |
| SE BPNL | Toll road operator | Full consolidation |
| Léonord Exploitation | Toll road operator | Full consolidation |
| Léonord | Toll road concession operator | Equity method |
| Routalis | Toll road operator | Equity method |
| A’Lienor | Toll road concession operator | Equity method |
| Sanef Aquitaine | Toll road operator | Full consolidation |
| Sanef 107.7 | Toll radio | Full consolidation |

The change in the scope of consolidation between December 31, 2019 and December 31, 2020 is due to the sale of Alis as of June 10, 2020.

### *4.1.1. Investments in associates*

Summary financial highlights of associates :

| ***2020 (in € thousands)*** | **A'LIENOR** | **ROUTALIS** | **LEONORD** |
|---|---|---|---|
| *% Interest* | *35.00%* | *30.00%* | *35.00%* |
| *In local currency* | *Euro* | *Euro* | *Euro* |
| Assets | 1,125,870 | 5,480 | 109,013 |
| Liabilities | 801,671 | 4,467 | 108,160 |
| Equity | 324,199 | 1,013 | 853 |
| Revenue | 54,835 | 11,341 | 19,760 |
| Operating profit (loss) | 20,129 | 1,560 | 1,533 |
| Profit (loss) before tax | -2,408 | 1,335 | 274 |
| Net Income (loss) | -1,931 | 969 | 139 |

| ***2019 (in € thousands)*** | **A'LIENOR** | **ALIS** | **ROUTALIS** | **LEONORD** |
|---|---|---|---|---|
| *% Interest* | *35.00%* | *19.67%* | *30.00%* | *35.00%* |
| *In local currency* | *Euro* | *Euro* | *Euro* | *Euro* |
| Assets | 1,142,293 | 1,120,051 | 3,436 | 98,811 |
| Liabilities | 814,668 | 895,422 | 2,196 | 97,928 |
| Equity | 327,625 | 224,629 | 1,240 | 883 |
| Revenue | 66,479 | 87,235 | 11,824 | 18,662 |
| Operating profit (loss) | 30,377 | 53,109 | 2,009 | 1,676 |
| Profit (loss) before tax | 12,205 | 23,202 | 1,743 | 310 |
| Net Income (loss) | 10,867 | 18,760 | 1,196 | 178 |

The companies of HIT group no longer hold shares into Alis.

### *4.2. Revenue*

| ***(in € thousands)*** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|
| Toll receipts | 1,365,682 | 1,692,559 |
| *Subscription sales and telematics services* | *24,371* | *26,654* |
| *Fees from service area operators* | *31,064* | *33,671* |
| *Telecommunications fees* | *7,423* | *7,125* |
| *Engineering services and other* | *20,392* | *20,429* |
| **Revenue from activities other than toll collection** | **83,250** | **87,879** |
| Revenue from construction work performed by third parties | 136,456 | 210,262 |
| **Revenue** | **1,585,388** | **1,990,700** |

Toll revenue was heavily impacted by the Covid-19 pandemic (see section 2 "Major events").

Sales of subscriptions and telematics services include the billing of operating expenses on subscriptions.

Fees from service station and other service area operators correspond to fees received from the operators of service stations and other retail outlets located in toll road rest and service areas.

Telecommunications fees correspond mainly to the rental of fiber optic cables and masts to telecoms operators.

Engineering services and other includes sales of fuel, the various services provided on the network or in close proximity, services provided by other companies.

### *4.3. Purchases and external expenses*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Maintenance of infrastructure | (8,690) | (9,433) |
| Maintenance and repair | (25,638) | (25,403) |
| Consumption and expenses related to operations | (17,378) | (18,893) |
| Other external expenses | (37,815) | (40,795) |
| Expenses for construction work carried out by third parties | (136,456) | (210,262) |
| **Purchases and external expenses** | **(225,976)** | **(304,786)** |

### *4.4. Payroll costs*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Salaries and wages | (100,818) | (104,981) |
| Payroll taxes | (43,745) | (46,294) |
| Incentive plan | (4,698) | (7,394) |
| Employee profit-sharing | (11,079) | (15,151) |
| Other payroll costs | (1,357) | (2,818) |
| Post-employment and other long-term employee benefits | (2,458) | (2,397) |
| **Payroll costs** | **(164,154)** | **(179,036)** |

Payroll costs were impacted by the Covid-19 pandemic (see section 2 « Major events»).

### *4.5. Other income and expenses*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Repairs refund | 8,292 | 7,089 |
| Operating grants | 21 | 128 |
| Miscellaneous income | 16,740 | 19,171 |
| **Other income** | **25,053** | **26,388** |
| Miscellaneous expenses | 395 | 701 |
| Other net additions to provisions | (2,662) | (3,160) |
| **Other expenses** | **(2,267)** | **(2,459)** |

Other miscellaneous income in 2020 included Leonord Exploitation income from the operating contract on the north ring road around Lyon (see Note 4.1).

### *4.6. Taxes other than on income*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Regional development tax | (85,958) | (111,619) |
| Local business tax | (40,692) | (49,817) |
| Local government royalties | (65,018) | (63,609) |
| Other taxes | (8,268) | (8,102) |
| **Total other financial expenses** | **(199,936)** | **(233,147)** |

The regional development tax is calculated on the basis of the number of kilometers of toll-paying toll roads in the network that were traveled during the year. This tax is paid on a monthly basis and a final adjustment payment is made at the end of the year. The regional development tax has been levied at the basic rate of €7.36 per thousand kilometers traveled in 2020 (compared to 7.32€ per thousand kilometers traveled in 2019).

The royalty paid to local governments (also known as the annual royalty for occupation of a public domain) is an obligation created by Article 1 of Decree No. 97-606, dated May 31, 1997 and voted as Article R.122-27 of the French Toll Road Code. It is a tax calculated on the basis of the revenues earned by the concessionaire from its toll road concession activity, operated in the public domain, and the number of kilometers of toll roads operated as of December 31 of the preceding year. This obligation therefore exists as of July 1 of each year and is recognized in full during the second half of the year.

The change in the line "Taxes other than on income" is therefore very directly related to the change in revenues, essentially from the concession operator companies.

### *4.7. Depreciation, amortization and provisions*

| *(In € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Amortization of intangible assets | (356,205) | (336,075) |
| Depreciation of PP&E: concessions | (44,109) | (39,197) |
| Depreciation of PP&E: other companies | (312) | (310) |
| **Total depreciation and amortization** | **(400,626)** | **(375,583)** |
| Additional provisions on infrastructures under concession | (46,019) | (39,173) |
| Net provisions for impairment of other companies' assets | | |
| **Depreciation, amortization and provisions** | **(446,645)** | **(414,756)** |

### *4.8. Financial income and expenses*

Analysis of financial income and expenses:

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Interest expenses on debt stated at amortized cost | (241,950) | (215,483) |
| **Total interest expenses** | **(241,950)** | **(215,483)** |

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| **Other financial expenses** | | |
| Amortization of the cash equalization payments on the swaps cancelation | (1,157) | (1,157) |
| Discounting expenses | (4,603) | (15,010) |
| Other financial expenses | 17 | 12 |
| **Total financial expenses** | **(5,743)** | **(16,155)** |

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| **Financial income** | | |
| Income from equity investments | 154 | 37 |
| Income from other receivables and marketable securities | 836 | 2,114 |
| Other financial income (*) | 152,533 | |
| **Total financial income** | **153,523** | **2,151** |

(*) Other financial income in 2020 correspond to the proceeds from the disposal of Alis.

The discounting expenses of long-term provisions are lower due to the change of the discount rate for IFRIC 12 provision from 3.5% to 0% (close to Assimilable Treasury Bond -ATBs-). In 2020, the rate used is the risk-free rate close to 0%. This rate is assessed by convention using the yield on 10-year ATBs issued by the French State.

Interest expense on debt measured at amortized cost increased due to the payment of a premium to Assured Guaranty in the amount of 15 million euros, following amendment 6 of the BNP/Dexia contract and interest related to new bond issueances carried in 2020 (see note 4.20 “Financial liabilities by accounting category”).

### *4.9. Income taxes*

| (in € thousands) | 2020 | 2019 |
|---|---|---|
| Corporation tax expense | (120,471) | (269,778) |
| Deferred tax expense | 6,387 | 34,029 |
| **Corporation tax** | **(114,083)** | **(235,748)** |

Tax proof for fiscal years 2020 and 2019 :

| *(in € thousands)* | **2020** | **2019** |
|---|---|---|
| **Net income (net of non-controlling interests)** | **363,287** | **421,512** |
| Income tax | 114,083 | 235,748 |
| To be excluded: Share in net income of associates/capital gain on disposal | 152,003 | (3,868) |
| Non-controlling interests | 45 | 27 |
| **Profit before tax** | **325,368** | **653,419** |
| Theoretical tax expense (32.02%) | (104,183) | (224,972) |
| Non deductible expenses - permanent differences (*) | (7,734) | (1,776) |
| Difference observed in rates on deferred taxes recognized | (2,526) | (7,142) |
| Tax credits, limitation of deductibility of net financial expenses, temporary differences and other | 359 | (1,858) |
| **Effective tax expense** | **(114,083)** | **(235,748)** |

(*) Includes tax on the capital gain on Alis disposal

Analysis of deferred taxes by key statement of financial position lines:

| | **December 31, 2020** | | **December 31, 2019** | |
|---|---|---|---|---|
| *(in € thousands)* | **Basis** | **Taxes** | **Basis** | **Taxes** |
| Property, plant and equipment and intangible assets | (926,816) | 241,391 | (1,010,697) | 268,198 |
| Provisions for risks and charges | 394,954 | (96,303) | 354,234 | (99,709) |
| Debt, derivatives and other | (40,509) | 10,688 | 25,209 | (6,037) |
| **TOTAL** | **(572,371)** | **155,776** | **(631,254)** | **162,452** |

As it was the case at December 31, 2019, no tax assets were recorded at December 31, 2020.

### *4.10. Earnings per share and dividends*

Basic earnings per share are calculated by dividing distributable net income attributable to owners of the parent for the period by the weighted average number of shares outstanding during the period.

As the Group has no dilutive instruments, diluted earnings per share are identical to basic earnings per share.

### *4.11. Goodwill*

Goodwill amounted to €2,820,166 thousand at December 31, 2020 and at December 31, 2019.

Allocation of consolidation differences on the acquisition of Sanef shares

The €3,964 million consolidation difference between the purchase price of Sanef's shares (€5,324 million) and Sanef's consolidated net assets at the time of acquisition (€1,360 million) was allocated to goodwill in the following manner:

| *(in € thousands)* | Fair value | Carrying amount | Valuation difference |
|---|---|---|---|
| Non-current assets | 7,478,313 | 5,219,893 | 2,258,420 |
| Net debt | (4,216,571) | (3,701,023) | (515,548) |
| **Valuation difference** | **3,261,742** | **1,518,870** | **1,742,872** |
| Deferred tax | | | (600,071) |
| Initial goodwill | | | 2,820,749 |
| **Total initial consolidation difference** | | | **3,963,550** |
| **Goodwill after various adjustments recognized in 2009** | | | **2,820,166** |

The impairment test performed in 2020 (as it is the case each year) did not reveal any impairment loss.

The Group business plan used for this test included the projected cash flows of the Sanef and Sapn concessionaires through the end of their concession, and the flows of dividends from A'Liénor's concession, through 2065. Cash flows were discounted at the average weighted cost of capital and reflects the forecast breakdown between equity and debt for the period in question.

The Group carried out sensitivity tests in respect of goodwill, based on discount rate and cash flow assumptions. The tests showed that a 50-base point increase in the discount rate or a 3% decrease in annual cash flows would not result in any impairment of goodwill.

### *4.12. Intangible assets*

| **Gross amount** (In € thousands) | January 1, 2020 | Additions | Disposals | Changes in consolidation scope and other (*) | December 31, 2020 |
|---|---|---|---|---|---|
| Purchased software | 95,144 | 5,252 | | 1,747 | 102,143 |
| Other intangible assets | 3,843 | | | | 3,843 |
| Concession intangible assets | 11,640,045 | 136,456 | | (11,019) | 11,765,482 |
| **TOTAL** | **11,739,032** | **141,708** | | **(9,271)** | **11,871,469** |

(*)Reclassification with tangible assets

| **Gross amount** (In € thousands) | January 1, 2019 | Additions | Disposals | Changes in consolidation scope and other | December 31, 2019 |
|---|---|---|---|---|---|
| Purchased software | 89,719 | 5,532 | (352) | 245 | 95,144 |
| Other intangible assets | 3,843 | | | | 3,843 |
| Concession intangible assets | 11,414,352 | 210,262 | | 15,431 | 11,640,045 |
| **TOTAL** | **11,507,914** | **215,794** | **(352)** | **15,676** | **11,739,032** |

| **Amortization** (In € thousands) | **January 1, 2020** | **Additions** | **Disposals** | **Changes in consolidation scope and other** | **December 31, 2020** |
|---|---|---|---|---|---|
| Purchased software | (78,443) | (4,841) | | | (83,285) |
| Other intangible assets | (3,844) | | | (1) | (3,845) |
| Concession intangible assets | (7,112,144) | (351,364) | | | (7,463,509) |
| **TOTAL** | **(7,194,431)** | **(356,205)** | | **(1)** | **(7,550,638)** |

| **Amortization** (In € thousands) | **January 1, 2019** | **Additions** | **Disposals** | **Changes in consolidation scope and other** | **December 31, 2019** |
|---|---|---|---|---|---|
| Purchased software | (74,937) | (3,853) | 352 | (5) | (78,443) |
| Other intangible assets | (3,843) | | | (1) | (3,844) |
| Concession intangible assets | (6,779,923) | (332,222) | | | (7,112,144) |
| **TOTAL** | **(6,858,703)** | **(336,075)** | **352** | **(5)** | **(7,194,431)** |

| **Net amount** (In € thousands) | **January 1, 2020** | **December 31, 2020** |
|---|---|---|
| Purchased software | 16,701 | 18,859 |
| Other intangible assets | (1) | (2) |
| Concession intangible assets | 4,527,901 | 4,301,974 |
| **TOTAL** | **4,544,601** | **4,320,831** |

| **Net amount** (In € thousands) | **January 1, 2019** | **December 31, 2019** |
|---|---|---|
| Purchased software | 14,782 | 16,701 |
| Other intangible assets | () | (2) |
| Concession intangible assets | 4,634,429 | 4,527,901 |
| **TOTAL** | **4,649,211** | **4,544,600** |

Works signed but not yet executed amounted to €167,214 thousand as of December 31, 2020 and €137,639 thousand as of December 31, 2019. These works concern primarily intangible assets.

### *4.13. Property, plant and equipment*

| **Gross amount**<br>(In € thousands) | **January 1, 2020** | **Additions** | **Disposals** | **Changes in consolidation scope and other (*)** | **December 31, 2020** |
|---|---|---|---|---|---|
| Concession operating assets | 811,690 | 32,594 | (20,317) | 4,411 | 828,378 |
| Other companies' assets | 4,205 | 113 | | (414) | 3,904 |
| **TOTAL** | **815,895** | **32,707** | **(20,317)** | **3,997** | **832,282** |

(*)Reclassification with intangible assets

| **Gross amount**<br>(In € thousands) | **January 1, 2019** | **Additions** | **Disposals** | **Changes in consolidation scope and other** | **December 31, 2019** |
|---|---|---|---|---|---|
| Concession operating assets | 791,172 | 39,413 | (29,955) | 11,060 | 811,690 |
| Other companies' assets | 7,556 | 170 | (193) | (3,328) | 4,205 |
| **TOTAL** | **798,728** | **39,583** | **(30,148)** | **7,732** | **815,895** |

| **Amortization**<br>(In € thousands) | **January 1, 2020** | **Additions** | **Disposals** | **Changes in consolidation scope and other** | **December 31, 2020** |
|---|---|---|---|---|---|
| Concession operating assets | (630,178) | (44,109) | 15,344 | 4,110 | (654,834) |
| Other companies' assets | 1,026 | (312) | | (4,110) | (3,396) |
| **TOTAL** | **(629,152)** | **(44,421)** | **15,344** | | **(658,230)** |

| **Amortization**<br>(In € thousands) | **January 1, 2019** | **Additions** | **Disposals** | **Changes in consolidation scope and other** | **December 31, 2019** |
|---|---|---|---|---|---|
| Concession operating assets | (608,465) | (39,197) | 21,303 | (3,816) | (630,180) |
| Other companies' assets | (2,671) | (310) | 188 | 3,819 | 1,026 |
| **TOTAL** | **(611,136)** | **(39,507)** | **21,490** | **3** | **(629,154)** |

| **Net amount**<br>(In € thousands) | **January 1, 2020** | **December 31, 2020** |
|---|---|---|
| Concession operating assets | 181,512 | 173,544 |
| Other companies' assets | 5,231 | 509 |
| **TOTAL** | **186,743** | **174,053** |

| **Net amount**<br>*(in € thousands)* | **January 1, 2019** | **December 31, 2019** |
|---|---|---|
| Concession operating assets | 182,707 | 181,512 |
| Other companies' assets | 4,885 | 5,231 |
| **TOTAL** | **187,593** | **186,743** |

## *4.14. Current and non-current financial assets*

### *4.14.1. Carrying amount of financial assets by accounting category*

The financial assets reported in the tables below exclude “Trade and other accounts receivable” (note 4.15) and “Cash and cash equivalents” (note 4.16).

<u>Non-current financial assets</u>

| **Non current financial assets (In € thousands)** | **December 31, 2020 – Carrying amount** | | | |
|---|---|---|---|---|
| | Amortized cost | Fair value through Equity | Fair value through Profit and loss | Carrying amount |
| Non-consolidated affiliates | | | 805 | 805 |
| Loans to equity investments | 797 | | | 797 |
| Loans | 1,526 | | | 1,526 |
| Deposits and collateral | 434 | | | 434 |
| Others financial assets | (4) | | | (4) |
| **Total non-current financial assets** | **2,753** | | **805** | **3,558** |

| **Non current financial assets (In € thousands)** | **December 31, 2019 – Carrying amount** | | | |
|---|---|---|---|---|
| | Amortized cost | Fair value through Equity | Fair value through Profit and loss | Carrying amount |
| Non-consolidated affiliates | | | 805 | 805 |
| Loans to equity investments | 906 | | | 906 |
| Loans | 1,532 | | | 1,532 |
| Deposits and collateral | 426 | | | 426 |
| Others financial assets | (9) | | | (9) |
| **Total non-current financial assets** | **2,855** | | **805** | **3,660** |

<u>Current financial assets</u>

| **Current financial assets (In € thousands)** | **December 31, 2020 – Carrying amount** | | | |
|---|---|---|---|---|
| | Amortized cost | Fair value through Equity | Fair value through Profit and loss | Carrying amount |
| Interest on loans to equity investments | | | | |
| Derivative instruments | | | | |
| Other financial receivables | | | 442 | 442 |
| **Total current financial assets** | | | **442** | **442** |

| Current financial assets (In € thousands) | December 31, 2019 – Carrying amount | | | |
|---|---|---|---|---|
| | Amortized cost | Fair value through Equity | Fair value through Profit and loss | Carrying amount |
| Interest on loans to equity investments | | | | |
| Derivative instruments | | | | |
| Other financial receivables | | | 29 | 29 |
| **Total current financial assets** | | | **29** | **29** |

As of December 31, 2020 and 2019, the HIT Group had no outstanding loans with its parent company Abertis.

### *4.14.2. Non-consolidated affiliates*

List of non-consolidated affiliates:

| *(In € thousands)* | % interest held as of December 31, 2020 | Net carrying amount | |
|---|---|---|---|
| | | December 31, 2020 | December 31, 2019 |
| - Centaure Pas de Calais | 34.00 | 259 | 259 |
| - Centaure Paris Normandie | 49.00 | 343 | 343 |
| - Centaure Grand-est | 14.44 | 131 | 131 |
| - Autoroutes Trafic SNC | 20.63 | 72 | 72 |
| **Total non-consolidated affiliates** | | **805** | **805** |

Non-consolidated affiliates at fair value through profit or loss include subsidiaries that are controlled but not consolidated, and for which consolidation would have no material impact.

### *4.14.3. Derivatives*

The variable-rate syndicated loan issued in connection with the acquisition of Sanef, in the initial amount of €1 150 million, is fully hedged by three variable-rate lender – fixed-rate borrower swaps (see below). Following the €750 million partial repayment of this loan in 2011 and the repayment of the €334 million balance in 2012, the hedges were revised by the same amounts.

In 2020, HIT cancelled the remaining swaps. This cancellation resulted in the payment of a premium of €64.8 million. These swaps had starting dates staggered covering the period 2021 - 2024 with a nominal value of the swaps which ranged from €750 million in 2021 to 0 in 2024. The swaps qualified as cash flow hedges were allocated to hedge the risk of variability of interest expenses on future loans to be issued required for highly probable refinancing needs over the period 2021 to 2024.

The losses corresponding to the 2020 cancellation were initially recognized as a reduction of shareholders' equity (among other comprehensive income) and will be recycled in profit or loss over the period initially covered, namely between 2021-2024, depending on the depreciable nominal value of the swaps.
The swaps were cancelled following the €600 million bond issuance and maturity 2027 realized in the first half of 2020. The market value of these swaps on the cancellation date was frozen in OCI and will be recycled from OCI to P&L between 2021 and 2024 based on the schedule of the initially hedged nominal amount.

In September 2014, the HIT group also carried out a refinancing of its bond debt ("Liability Management" operation), a hedging of the interest rate setting rates applicable to the transaction over the 2018 - 2025 period (hedging swaps qualified as cash flow hedges) had been put in place between the start of the transaction and its completion. This transaction, when it was unwound in September 2014, resulted in a cash payment of €7.6 million, less any shareholders' equity. Its recycling by income has been operated since March 2018.

### *4.14.4. Information on loans and receivables in non-current financial assets*

Building-related loans for a discounted amount of €1,208 thousand are included in the “Loans” category as of December 31, 2020. These interest-free loans, which were granted to employees as part of the employer’s legal obligation to contribute to the construction effort, are to be repaid over a period of 20 years. The interest rate used to discount these loans (4%) is also used to calculate the corresponding financial income recognized in the statement of comprehensive income.

## *4.15. Trade and other accounts receivable*

| ***(in € thousands)*** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|
| Receivables and various debtors | 162,382 | 205,407 |
| Provisions for impairment of trade receivables | (8,089) | (8,045) |
| **Trade and other financial receivables** | **154,293** | **197,362** |
| Other non-financial receivables | 84,963 | 44,191 |
| **Total trade and other accounts receivable** | **239,256** | **241,553** |

Trade and other accounts receivable are stated on the statement of financial position at face value, less any impairment.

The table below shows the trade receivables invoiced and their potential impairment.

| ***(in € thousands)*** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|
| Accounts receivable invoiced | 136,985 | 168,042 |
| Provisions for impairment of trade receivables | (8,089) | (8,045) |
| **Net receivables** | **128,895** | **159,998** |

As of December 31, 2020, the breakdown of receivables and impairment is as follows:

| ***(in € thousands)*** | **December 31, 2020** | 1-3 months | 3-6 months | 6-12 months | More than one year |
|---|---|---|---|---|---|
| Accounts receivable invoiced | 136,985 | 126,084 | 7,593 | 897 | 2,411 |
| Provisions for impairment of trade receivables | (8,089) | | | | (8,089) |

Non-financial receivables include payroll and tax receivables, excluding any current income tax receivables.

### *4.16. Cash and cash equivalents*

Cash and cash equivalents are carried at fair value through profit or loss.
Analysis of cash and cash equivalents:

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Cash equivalents: money-market mutual funds | 325,000 | 6,000 |
| Cash in bank | 711,709 | 45,947 |
| **Total cash and cash equivalents** | **1,036,709** | **51,947** |

### *4.17. Capital stock and additional paid-in capital*

As of December 31, 2020 share capital was comprised of 1,062,267,743 shares (1,402,267,743 as of December 31, 2019) with a par value of €1 per share. All shares are entitled to receive dividend payments.

### *4.18. Provisions*

As of December 31, 2020 :

| Non-current | January 1, 2020 | Additions | Recoveries | | Discounting effects | Change in scope and other | December 31, 2020 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Provisions on toll roads under concession | 389,774 | 46,020 | (49,583) | | 3,924 | (5,275) | 384,859 |
| **TOTAL** | **389,774** | **46,020** | **(49,583)** | | **3,924** | **(5,275)** | **384,859** |

| Current | January 1, 2020 | Additions | Recoveries | | Discounting effects | Change in scope and other | December 31, 2020 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Claims and litigation | 9,519 | 1,836 | (25) | | | (97) | 11,232 |
| Other | 25,644 | 6,825 | (5,975) | | | 97 | 26,592 |
| **TOTAL** | **35,163** | **8,661** | **(6,000)** | | | | **37,824** |

| TOTAL | January 1, 2020 | Additions | Recoveries | | Discounting effects | Change in scope and other | December 31, 2020 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Provisions on toll roads under concession | 389,774 | 46,020 | (49,583) | | 3,924 | (5,275) | 384,859 |
| Claims and litigation | 9,519 | 1,836 | (25) | | | (97) | 11,232 |
| Other | 25,644 | 6,825 | (5,975) | | | 97 | 26,592 |
| **TOTAL** | **424,937** | **54,680** | **(55,583)** | | **3,924** | **(5,275)** | **422,683** |

*As of December 31, 2019 :*

| Non-current | January 1, 2019 | Additions | Recoveries | | Discoun-ting effects | Change in scope and other | December 31, 2019 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Provisions on toll roads under concession | 384,476 | 39,173 | (59,341) | | 13,862 | 11,604 | 389,774 |
| **TOTAL** | **384,476** | **39,173** | **(59,341)** | | **13,862** | **11,604** | **389,774** |

| Current | January 1, 2019 | Additions | Recoveries | | Discoun-ting effects | Change in scope and other | December 31, 2019 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Claims and litigation | 6,253 | 4,988 | (1,321) | | | (401) | 9,519 |
| Other | 25,755 | 5,595 | (6,102) | | | 396 | 25,644 |
| **TOTAL** | **32,008** | **10,583** | **(7,423)** | | | **(5)** | **35,163** |

| TOTAL | January 1, 2019 | Additions | Recoveries | | Discoun-ting effects | Change in scope and other | December 31, 2019 |
|---|---|---|---|---|---|---|---|
| | | | Uses | Reversal without use | | | |
| Provisions on toll roads under concession | 384,476 | 39,173 | (59,341) | | 13,862 | 11,604 | 389,774 |
| Claims and litigation | 6,253 | 4,988 | (1,321) | | | (401) | 9,519 |
| Other | 25,755 | 5,595 | (6,102) | | | 396 | 25,644 |
| **TOTAL** | **416,484** | **49,756** | **(66,764)** | | **13,862** | **11,599** | **424,937** |

All provisions pertaining to the toll road concessions (provisions for future renewal of toll road surfaces, maintenance of engineering structures and CVE) are classified as non-current provisions.

### *4.19. Long-term employee benefits*

Long-term employee benefits include post-employment defined benefit plans (termination benefits, retirees' supplemental health insurance) and other types of benefits (long service awards, GEPP measures and other benefits).

Analysis of total long-term employee benefits on the statement of financial position:

| (In € thousands) | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Post-employment defined benefit plans | 47,242 | 46,353 |
| Other benefits | 14,818 | 13,549 |
| **Total** | **62,061** | **59,902** |

### *4.19.1. Post-employment defined benefit plans*

Analysis of defined benefit plans:

| (In € thousands) | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Obligations and rights at the end of the period | 47,242 | 46,353 |
| **Total** | **47,242** | **46,353** |

The sensitivity of the obligations to changes in these two main assumptions at December 31, 2020 is as follows:

| ***(in € thousands)*** | **December 31, 2020** | | | |
|---|---|---|---|---|
| | **Discount rate** | | **Salary increase rate** | |
| | 50 bp increase : 1,0% | 50 bp decrease : 0 % | 50 bp increase : 2,5% | 50 bp decrease : 1,5% |
| **Total obligations and rights** | **44,714** | **49,998** | **49,738** | **44,932** |

At December 31, 2019, the sensitivity of these two assumptions was as follows:

| ***(in € thousands)*** | **December 31, 2019** | | | |
|---|---|---|---|---|
| | **Discount rate** | | **Salary increase rate** | |
| | 50 bp increase : 1,0% | 50 bp decrease :0 % | 50 bp increase : 2,5% | 50 bp decrease : 1,5% |
| **Total obligations and rights** | **43,731** | **49,215** | **42,742** | **48,022** |

The following tables summarize the Group’s obligations as of December 31, 2020 and December 31, 2019, and the fair value of the funded plan assets, for each type of obligation (pensions) and supplemental health benefits for the retirees of Sapn.

| **Employee benefits** | **Termination benefits** | | **Supplemental health benefits** | | **TOTAL** | |
|---|---|---|---|---|---|---|
| ***(in € thousands)*** | **December 31, 2020** | **December 31, 2019** | **December 31, 2020** | **December 31, 2019** | **December 31, 2020** | **December 31, 2019** |
| Obligations and rights at beginning of year | 40,801 | 40,000 | 5,551 | 5,244 | **46,352** | **45,244** |
| New commitments and modifications | | | | | | |
| Current service costs | 2,240 | 2,177 | 317 | 295 | **2,557** | **2,472** |
| Interest expense | 199 | 584 | 28 | 79 | **227** | **663** |
| Actuarial (gains) losses | 825 | (437) | (512) | 123 | **313** | **(314)** |
| Benefits paid | (2,012) | (1,522) | (196) | (189) | **(2,208)** | **(1,711)** |
| Change in scope | | | | | | |
| **Obligations and rights at end of year** | **42,054** | **40,801** | **5,188** | **5,551** | **47,242** | **46,352** |

The total actuarial losses attributable to defined benefit post-employment obligations amounted to €313 thousand in 2020 (€314 thousand in actuarial gains in 2019). These actuarial losses included €313 thousand due to experience assumptions (vs. in 2019 a losse of €1,432 thousand linked to financial assumptions and €1,747 thousand due to experience gains),

The total actuarial losses of €313 thousand break down as follows based on their origin:

| *(in € thousands)* | **2020** | **2019** |
|---|---|---|
| **Actuarial (gains) losses generated during the period** | **313** | **(314)** |
| from changes in financial actuarial assumptions | | 1,432 |
| from changes in demographic actuarial assumptions | | |
| from experience-related actuarial changes on plan liabilities | 313 | (1,747) |
| from experience-related actuarial changes on plan assets | | |

### *4.19.2. Other long-term benefits*

Other long-term benefits include the long service awards and other benefits.

| ***(in € thousands)*** | **December 31, 2020** | | | **December 31, 2019** | | |
|---|---|---|---|---|---|---|
| | Long service awards | Others | **TOTAL** | Long service awards | Others | **TOTAL** |
| As of January 1 | 1,094 | 12,455 | **13,549** | 1,173 | 13,270 | **14,443** |
| Change of scope | | | **0** | | | **0** |
| Addition | | 8,740 | **8,740** | | 8,101 | **8,101** |
| Recoveries (uses) | (137) | (7,369) | **(7,506)** | (157) | (8,916) | **(9,074)** |
| Reversal (without uses) | | | **0** | | | **0** |
| Discounting | | | **0** | 17 | | **17** |
| Actuarial (gains) losses | 35 | | **35** | 61 | | **61** |
| **At the end of the period** | **993** | **13,826** | **14,818** | **1,094** | **12,455** | **13,549** |

## *4.20. Financial liabilities by accounting category*

Current and non-current financial liabilities:

| *(in € thousands)* | December 31, 2020 | | | | |
|---|---|---|---|---|---|
| | Liabilities at amortized cost | Liabilities held for trading | Derivatives qualified as hedging | **Carrying amount** | **Fair value** |
| Borrowings: current and non-current portions | 6,316,219 | | | 6,316,219 | 6,965,431 |
| Lease - Financial liabilities (*) | 10,948 | | | 10,948 | 10,948 |
| Central government advances | 17,318 | | | 17,318 | 17,318 |
| Deposits and guarantees received | 21,204 | | | 21,204 | 21,204 |
| Accrued interest not due | 55,883 | | | 55,883 | 55,883 |
| **Total financial liabilities excluding trade accounts payable** | **6,421,573** | **0** | **0** | **6,421,573** | **7,070,785** |
| Total trade and other financial payables (see note 4.21) | 116,501 | | | 116,501 | 116,501 |
| **Total financial liabilities as per IFRS9** | **6,538,073** | **0** | **0** | **6,538,073** | **7,187,286** |

| *(in € thousands)* | December 31, 2019 | | | | |
|---|---|---|---|---|---|
| | Liabilities at amortized cost | Liabilities held for trading | Derivatives qualified as hedging | **Carrying amount** | **Fair value** |
| Borrowings: current and non-current portions | 5,375,893 | | | 5,375,893 | 5,999,676 |
| Hedging derivatives | | | 63,940 | 63,940 | 63,940 |
| Lease - Financial liabilities (*) | 12,140 | | | | 12,140 |
| Central government advances | 17,318 | | | 17,318 | 17,318 |
| Deposits and guarantees received | 20,903 | | | 20,903 | 20,903 |
| Bank overdrafts | | | | | |
| Accrued interest not due | 44,178 | | | 44,178 | 44,178 |
| **Total financial liabilities excluding trade accounts payable** | **5,470,432** | **0** | **63,940** | **5,534,372** | **6,158,155** |
| Total trade and other financial payables (see note 4.21) | 99,656 | | | 99,656 | 99,656 |
| **Total financial liabilities as per IFRS9** | **5,570,089** | **0** | **63,940** | **5,634,029** | **6,257,812** |

(*) IFRS 16

Deposits and guarantees received correspond mainly to payments received from toll road subscribers. These payments are reimbursed in the event of the cancellation of the subscription, after the card or badge is returned. They are considered to be demand deposits and therefore are not discounted.

The fair value of all financial liabilities other than borrowings is equal to their carrying amount.

HIT canceled the remaining swaps in 2020 (see 4.14.3 "Derivative instruments").

In 2020, HIT carried out two bond issues of 600 million euros each, one in May 2020 with a maturity of 2027 and a coupon of 2.5% and the second in September 2020 with a coupon of 1.625% and a maturity of 2029. These new bond issues were carried out in the context of the Covid-19 pandemic in order to strengthen HIT Group's liquidity. These issuances were also carried to partially pre-finance the October 2021 maturity.

### *4.21. Trade and other accounts payable*

| *(in € thousands)* | December 31, 2020 | December 31, 2019 |
|---|---|---|
| Advances and down payments received on orders | 2,686 | (872) |
| Trade accounts payable | 26,783 | 32,271 |
| Due to suppliers of non-current assets | 87,032 | 68,258 |
| ***Total trade and other financial payables (1)*** | ***116,501*** | ***99,657*** |
| Taxes and payroll costs | 114,121 | 126,593 |
| Prepaid income | 17,383 | 8,316 |
| ***Total non-financial payables*** | ***131,504*** | ***134,908*** |
| **Total trade and other accounts payable** | **248,005** | **234,566** |

(1) Financial liabilities stated at amortized cost

As trade and other accounts payable are very short-term, their carrying amount approximates fair value.

### *4.22. Contingent liabilities and off-balance shett commitments*

Claims and litigation

In the normal course of their business, Group companies are involved in a certain number of claims and legal proceedings. As of December 31, 2020, HIT considers that no claims or litigation relating to its business are in progress that would be likely to have a material adverse effect on its results of operations or financial position (other than those risks for which provisions have been recognized in the financial statements).

Guarantees given:

Sanef issued two parent company guarantees for operation of the A65 highway for A'Lienor totaling €1,459 million. The amount was unchanged compared to 31/12/2019.

Sanef issued a guarantee for a total amount of €900 thousand for Albea in connection with the A150 highway project.

Guarantees totaled €2,367 thousand at December 31, 2020 (€2,367 thousand as of December 31, 2019).

Guarantees received:

HIT Group companies received bonds and guarantees on contracts for a total of €48,710 thousand as of December 31, 2020 (€45,350 thousand as of December 31, 2019).

Other commitments:

As of December 31, 2020, the HIT Group has undrawn available credit facilities of €1,100 million.

### *4.23. Management of financial risks and derivative instruments*

#### *4.23.1. Market risks*

Of the various types of market risk (interest rate risk, currency risk, and market risk on listed equities), HIT is primarily exposed to interest rate risk.

The Group would be exposed to fair value risk in the event that the portion of HIT's borrowings at fixed rates was bought on the market, while floating-rate borrowings could impact future financial results.

As indicated in note 4.20, a significant portion of the HIT Group's financial debt was contracted at a fixed rate.

All things considered, HIT is exposed to only a limited risk of its financial expenses rising in the event that interest rates rise (see sensitivity analysis below).

The loan interest rate structure is as follows:

| ***(in € thousands)*** | **December 31, 2020** | **December 31, 2019** |
|---|---|---|
| Fixed or adjustable rate | 6,275,756 | 5,313,263 |
| Floating rate | 40,463 | 62,630 |
| **Total** | **6,316,219** | **5,375,893** |

As of December 31, 2020 the Group had a total of €40 million (€63 million as of December 31, 2019) in floating rate debt (not capped).

No ineffectiveness was recognized through profit or loss on the cash flow hedges.

As of December 31, 2020 HIT no longer has any swaps qualifying as cash flow hedges (see note 4.14.3 "Derivative instruments"). The balance of losses to be recycled in the income statement amounted to 69,111 thousand euros as of December 31, 2020.

The change in the value of swaps qualifying as cash flow hedges (before tax impact) breaks down as follows:

Assets (liabilities) in thousands of euros:

| **31-déc.-2020** | |
|---|---|
| Fair value at January 1, 2019 | (63,940) |
| Changes in fair value | (833) |
| Loss on unwound swaps to be recycled to profit or loss | 64,773 |
| **Fair value as of December 31, 2020** | **0** |

Moreover, to hedge the risk of an increase in interest rates at the time of the Liability Management operation (see note 4.14.3), two cash flow hedge swaps were put in place which, when unwound in September 2014, resulted in a net cash equalization payment made of €7,616 thousand which will remain in shareholders' equity until March 2018, at which time it will begin to be amortized. As of December 31, 2020, the amount of the loss on unwound swaps to be recycled to profit or loss is €4,338 thousand.

As of December 31, 2020, the balance in equity (under other comprehensive income) relating to derivatives qualifying as cash flow hedges breaks down as follows:

As of December 31, 2020:

| **December 31, 2020** | |
|---|---|
| Loss on unwound swaps to be recycled to profit or loss | (64,773) |
| Loss on unwound swaps to be recycled to profit or loss | (4,338) |
| **Total** | **(69,111)** |

As of December 31, 2019:

| **December 31, 2019** | |
|---|---|
| Accumulated losses on swaps in force | (63,940) |
| Loss on unwound swaps to be recycled to profit or loss | (5,495) |
| **Total** | **(69,435)** |

The fair value of HIT's debt is sensitive to changes in interest rates insofar as a portion of this debt is at a fixed rate. A decrease in interest rates increases fair value, and an increase in interest rates decreases fair value. The variance between the fair value of the portion of the debt that is at a fixed rate and its carrying amount would only be taken to profit or loss if HIT decided to make advance repayments of this debt, in order to respond to market opportunities.

Sensitivity of income and equity to changes in interest rates:

The sensitivity of interest flows for the floating rate instruments was calculated by taking into account all variable flows on non-derivative and derivative instruments. The analysis was prepared assuming that the amount of debt and financial instruments on the statement of financial position as of December 31, 2020 and 2019 remain constant over one year.

| ***(in € thousands)*** | **December 31, 2020** | | | | **December 31, 2019** | | | |
|---|---|---|---|---|---|---|---|---|
| | **Earnings** | | **Equity** | | **Earnings** | | **Equity** | |
| | 50 bp increase | 50 bp decrease | 50 bp increase | 50 bp decrease | 50 bp increase | 50 bp decrease | 50 bp increase | 50 bp decrease |
| Floating rate debt | (215) | 215 | - | - | (315) | 315 | - | - |
| Interest rate hedges (swaps and some collars) | - | - | - | - | - | - | 8 | (8) |

A 50 basis point change in interest rates at the end of the reporting period would have resulted in an increase (decrease) in earnings in the amounts indicated above but would have had no impact on equity in 2020. For the purposes of this analysis, all other variables are presumed to remain constant.

In addition, the HIT Group has rather little exposure to currency risk on transactions stemming from its normal course of business.

### *4.23.2. Credit risk*

Credit risk represents the risk of financial loss to HIT should a customer or counterparty to a financial instrument default on its contractual obligations.

The carrying amount of its financial assets, shown below, indicates maximum exposure to credit risk:

| ***(in € thousands)*** | **Note** | **Dec 31, 2020** | **Dec 31, 2019** |
|---|---|---|---|
| Loans to associates | 4.14 | 797 | 906 |
| Loans | 4.14 | 1,526 | 1,532 |
| Deposits and guarantees | 4.14 | 434 | 426 |
| Trade and other financial receivables | 4.15 | 154,293 | 197,362 |
| Current financial assets | 4.14 | 442 | 29 |
| Cash and cash equivalents | 4.16 | 1,036,709 | 51,947 |
| | **Total** | **1,194,201** | **252,202** |

As of December 31, 2020, HIT had trade and other accounts receivable totaling €154 million (€197 million as of December 31, 2019) and cash of around €1,037 million (€52 million as of December 31, 2019). These amounts indicate a very low exposure to credit risk, especially in view of the quality of the Group's customers and counterparties and the fact that all operating receivables are paid in cash or settled very quickly.

HIT invests its surplus cash and enters into interest rate swaps and other derivatives only with leading financial institutions.

### *4.23.3. Liquidity risk*

Liquidity risk is defined as the risk of a company not being able to honor payments on its borrowings or other commitments.

With the exception of capital expenditures, financing needs are not sufficiently material to make any borrowing difficulties likely.

HIT's primary financial debt (BNP/Dexia loan) is subject to covenants on the following two ratios:
- net debt/EBITDA
- EBITDA/net financial expenses.

As of December 31, 2020 and 2019, HIT was in compliance with both covenants.

Analysis of borrowings by maturity:

| Year | < 1 year | 1 to 2 years | 2 to 3 years | 3 to 4 years | 4 to 5 years | > 5 years | Total |
|---|---|---|---|---|---|---|---|
| 2021 | 1,579,829 | | | | | | **1,579,829** |
| 2022 | | 263,516 | | | | | **263,516** |
| 2023 | | | 858,979 | | | | **858,979** |
| 2024 | | | | 453,213 | | | **453,213** |
| 2025 | | | | | 593,349 | | **593,349** |
| 2026 | | | | | | 595,351 | **595,351** |
| 2027 | | | | | | 1,085,901 | **1,085,901** |
| 2028 | | | | | | 296,355 | **296,355** |
| 2029 | | | | | | 589,725 | **589,725** |
| **December 31, 2020** | 1,579,829 | 263,516 | 858,979 | 453,213 | 593,349 | 2,567,332 | **6,316,219** |
| **December 31, 2019** | 258,000 | 1,576,335 | 263,095 | 857,749 | 454,101 | 1,966,612 | **5,375,893** |

As HIT's financial debt all falls due prior to the expiration of its concession contract, and thanks to the predictability of its operating and investment cash flows, the Group will be able to obtain refinancing. At present, the Group cannot foresee any problems with its ability to obtain funding.

| *(in € thousands)* | Note | Carrying amount | Contractual cash-flows | 6 months or less | 6 to 12 months | 1 to 2 years | 2 to 5 years | > 5 years |
|---|---|---|---|---|---|---|---|---|
| **Non-derivative financial liabilities** | | | | | | | | |
| Financial debt | **4.20** | 6,316 | 7,100 | 92 | 1,690 | 387 | 2,226 | 2,705 |
| Advances from French central government and regional agencies | **4.20** | 17 | 17 | 17 | 0 | 0 | 0 | 0 |
| Deposits, guaranties and other financial debts | **4.20** | 21 | 21 | 21 | 0 | 0 | 0 | 0 |
| Trade accounts payable | **4.21** | 117 | 117 | 117 | 0 | 0 | 0 | 0 |
| Other current liabilities | **4.21** | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **Derivative financial liabilities** | | | | | | | | |
| Interest rate derivatives | **4.20** | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | **Total flows** | **7,255** | **247** | **1,690** | **387** | **2,226** | **2,705** |

## *4.24. Related parties*

At December 31, 2020 (as at December 31, 2019), the HIT group did not provide loans to its Abertis parent company. No other information is given for the transactions between related parties insofar as these transactions were not considered significant under IAS 24.

Sanef SA and Abertis Infraestructura, SA concluded an industrial agreement on June 12, 2017. By contract, Abertis will transfer its know-how and expertise in the motorway sector and provide the technical assistance necessary for this transfer. This contract grants the possibility for Sanef to extend this agreement within its subsidiaries. In return Sanef undertakes to pay an annual fee. This contract came into force on July 1, 2017.

Equity-accounted companies are presented in note 4.1.

The table below shows the remuneration and similar benefits, on a full-year basis, granted by HIT and the companies that it controls, to persons who, during 2020 or at the balance sheet date, are members of the Executive Committee or the Board of Directors of the Group:

| *(in € millions)* | December 31, 2020 |
|---|---|
| Remuneration | 2.6 |
| Payroll taxes | 1.4 |
| Post-employment benefits | - |
| Other long term benefits | - |
| Termination benefits | - |
| Share-based payments *(*)* | - |

*(*) amount determined in accordance with IFRS 2 Share-based payment- see note 3.14.*

These senior management staff costs totaled €4 million in 2020.

The attendance fees paid in 2020 amounted to €294 thousand.

### *4.25. Segment data*

The group’s operations management monitors the following operating segments: the toll road concessions, the other operating activities and the Holding activity of HIT SAS.

Other operating activities include the group's non-toll road operator subsidiaries (SE BPNL, Sanef Aquitaine,…) and the equity-accounted companies (Routalis, Leonord and A’Lienor).
The main products and services of the other activities are operation of the North Lyon ring road and operation of the A65.

The holding companies carry the financing on HIT SAS’s acquisition of the Sanef subgroup and the impact of the allocation of the goodwill generated on that acquisition.

Management monitors sectors based on their contribution to consolidated earnings.

Primary financial indicators by activity in 2020:

| *2020, in € millions* | Toll road concessions | Holding | Others activities | **Total group HIT** |
|---|---|---|---|---|
| **Revenue** | **1,577.8** | | **7.6** | **1,585.4** |
| Of which revenue from construction | *136.5* | | | *136.5* |
| **EBITDA** | **1,017.2** | **(0.9)** | **1.7** | **1,018.1** |
| Amortization of tangible assets | (44.1) | | (0.3) | (44.4) |
| Amortization of intangible assets | (275.4) | (80.8) | | (356.2) |
| Additional provisions on infrastructures under concession | (46.0) | | | (46.0) |
| **EBIT** | **651.7** | **(81.7)** | **1.4** | **571.5** |
| Interest income | 153.4 | 0.1 | | 153.5 |
| Interest expenses | (123.8) | (124.0) | | (247.7) |
| **Profit before tax** | **681.3** | **(205.5)** | **1.4** | **477.3** |
| Share in net income from associates | | | 0.1 | 0.1 |
| Income tax | (158.0) | 44.3 | (0.4) | (114.1) |
| **Net income** | **523.3** | **(161.2)** | **1.2** | **363.3** |
| Acquisitions of property, plant and equipment and intangible assets | 169.1 | | 5.4 | 174.4 |
| **Total Assets** | **4,246.3** | **4,315.7** | **65.6** | **8,627.6** |

EBITDA is net operating income before depreciation, amortization and provisions.

### *4.26. Auditors' fees*

The firms Deloitte & Associés and PHM-Audit Expertise et Conseil, and their respective network members, act as auditors of the HIT group as of December 31, 2020.

Auditing fees incurred for statutory audit and for services other than the auditing of accounts ("SACC"), for HIT group consolidation entities, amounted to €389 thousand in 2020, of which €107 thousand for "SACC" which correspond essentially to the issuance of comfort letters, preparation of the independent third-party body's report on CSR information.

### *4.27. Events after the end of the reporting period*

No significant event occurred after the accounts were closed on December 31, 2020.